



Always Low Prices MR D.I.Y. GROUP (M) BERHAD (MRDIY MK)

COMPANY DESCRIPTION

Founded in 2005, **Mr D.I.Y. Group** is the largest home improvement retailer in Malaysia. The company directly operates and manages 734 stores across Malaysia and Brunei. Mr D.I.Y. sells hardware, household and furnishing, electrical, stationery and sports equipment products at competitive prices under a wide range of brands including MR. D.I.Y., MR. DOLLAR AND MR. TOY.

BUSINESS MODEL

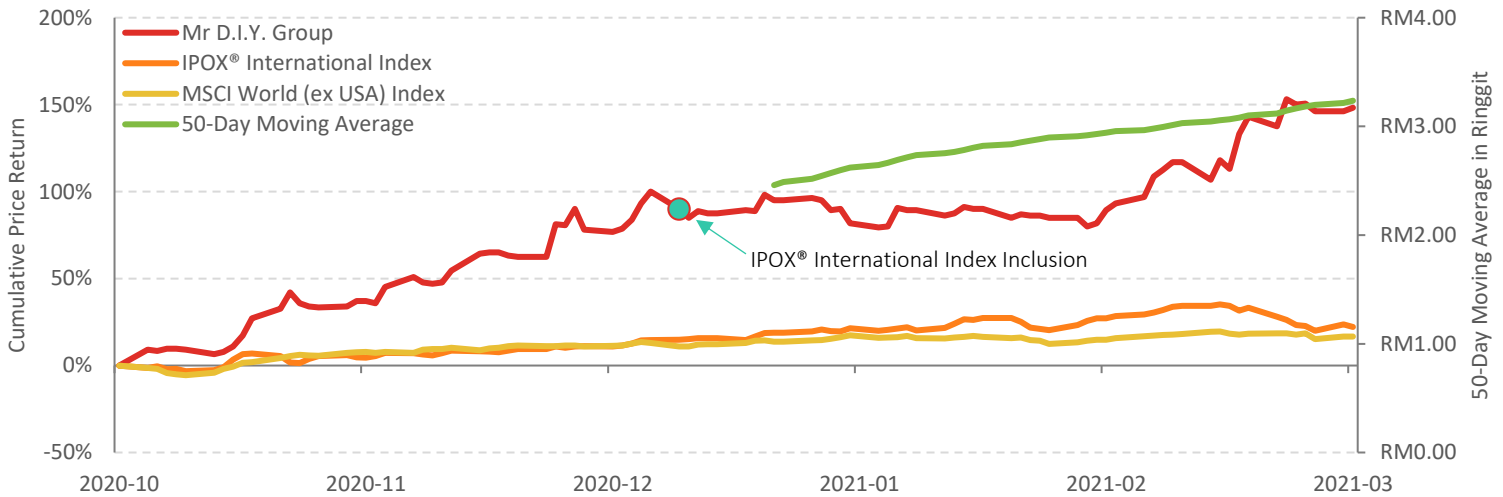
Mr D.I.Y. Group generates almost all of its revenue from sales of products from stores. The company also generates other revenue through sales from various e-commerce retail platforms as well as bulk sales to third party businesses.

IPO HISTORY

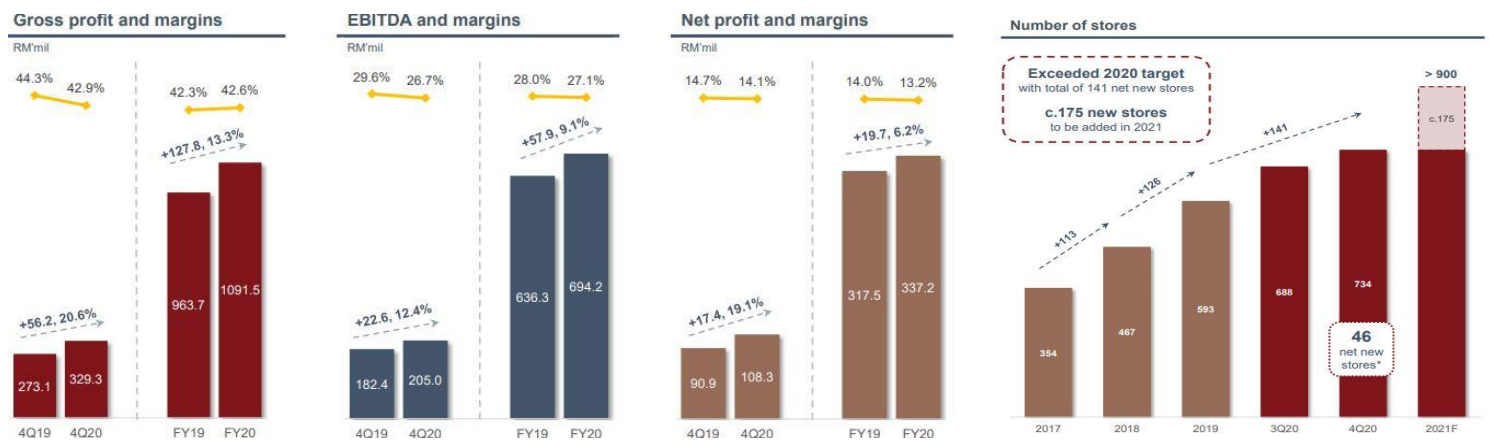
On **10/26/2020**, Mr D.I.Y. Group began trading on the main market of Bursa Malaysia. The home improvement retailer sold 941,490,000 shares (include 753,090,000 shares from selling stockholders) at **1.60 Malaysian Ringgit per share**. Mr D.I.Y. was valued at ca. RM10.0 billion at offer. The shares opened flat at RM1.60/share and closed the first day higher at RM1.75 (▲9.375%). **Mr D.I.Y. Group was included in the IPOX® International Portfolio (ETF: FPXI) on 12/21/2020 and currently weighs ca. 0.47% of the portfolio.**

Mr D.I.Y. Group Bhd was the largest IPO in Malaysia since 2017.

HISTORICAL PERFORMANCE



GROWTH OUTLOOK



INDUSTRY COMPARISON

Company	Stock Symbol	IPO/Spin-off Date	Initial Return	Offer to Date (TR)	2021 YTD	Beta to Benchmark	Revenue In millions	Price to Earnings Ratio
MR.D.I.Y. Always Low Prices	MRDIY MK	10/26/2020	9.375%	148.81%	27.24%	1.03	\$609.37	73.93x
MINSO DIY	MNSO US	10/15/2020	4.40%	42.95%	8.34%	0.65	\$1,277.09	--
ACE	ACES IJ	11/6/2007	19.51%	2127.02%	-9.62%	0.87	\$575.80	26.38x
MUJI 無印良品	7453 JP	Ryohin Keikaku went public in 8/1/1995			20.81%	1.27	\$4,016.43	23.60x